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In This Issue

Welcome to LANSA Review Issue 34.

In April 2007, LANSA announced its participation in the IBM SOA Specialty program after successfully completing IBM's rigorous SOA technical and business requirements testing. LANSA Integrator now supports the IBM SOA Foundation, a single, integrated platform that combines the industry's top application server and integration capabilities.

In May 2007, LANSA announced the release of LANSA Data Sync Direct V6, an enhanced version of our widely used data synchronization product. LANSA was also the first 1SYNC solution partner to gain certification for the new 1SYNC data pool platform for both recipient and source data users.

Later this year, LANSA will celebrate 20 years of helping companies achieve the corporate agility needed for business success. In this issue, we showcase how LANSA customers in the Americas have maintained their business success over the years with LANSA.

Exploit Technology Co. is Taiwan's leading manufacturer of LCD backlight module diffusion and reflector sheets. Exploit Technology sells its products to backlight module manufacturers around the world. Exploit Technology replaced its outdated IT infrastructure with an IBM System i520 server running the ARTS ERP system from LANSA Partner Innatech Co. Ltd.

Material Sciences Corporation in the USA is a world-class supplier of engineered material solutions to automotive, appliance, electronics and telecommunication manufacturers worldwide. MSC uses LANSA EDI Direct for EDI and extended MAPICS with Web access for customers and outside processors, a wireless shipping release system and other enhancements.

Compagnie Générale d'Affacturage (CGA) is a major player in the French factoring market. CGA has used LANSA for 5250 and Web development since 2002. CGA now uses LANSA Integrator for integration projects with the French central bank.

Brewers Distributor Ltd (BDL) is Western Canada's leading distribution and container return service for the



EDITORS NOTE
by David Mills

brewing industry. After successfully extending its JD Edwards system with LANSA Web self-service and M2M integration for wholesale customers, BDL used Visual LANSA and LANSA Integrator as part of a dispatch and Warehouse Automation System and is saving nearly \$500,000 per year.

BAS Insurance Services Limited (BIS) in the U.K. offers specialist insurance, marketing and administrative services. BIS used LANSA to take their market-leading AllClear Travel insurance product to the Web and to develop and run branded travel insurance sites for a growing number of well-known insurance companies.

Enns Brothers in Canada has been selling and servicing John Deere equipment for over 50 years. Enns Bros used IntelliDealer and eServices, an integrated solution for heavy equipment dealerships from LANSA partner PFW Systems Corporation. Enns Bros streamlined its business and improved service by giving technicians, supervisors and customers access to real-time work order and detailed equipment information.

Eagle Systems, Inc. (ESI) in the USA is a leader in intermodal transportation with locations throughout the USA and Canada and operations in virtually all states. Using the Visual LANSA Framework, ESI built a dispatch system that integrates with its core Synon 2E logistics system. LANSA Integrator is used to exchange dispatch information via SMS with drivers and send real-time EDI status updates to customers.

This issue's Architect Corner gives a preview of the capabilities of LANSA Composer, a new LANSA Product that simplifies Business Process Integration with a highly graphic environment for non-programmers.

Until next issue,
David Mills.